

Aprio Private Equity

ACCESS TO THE SERVICES AND KNOWLEDGE TO
MANAGE RISK, DRIVE GROWTH, AND INCREASE
RETURN ON INVESTMENT

Today's transaction markets and changing economic realities pose new challenges in forecasting future performance from historic financial metrics.

Aprio Private Equity supports the growing needs of private equity groups and their portfolio companies focused on middle market transactions. Partnering with Aprio provides faster access to the knowledge and services you need to seize opportunities, manage risk, and increase return on investment.



ENGAGE SPECIALISTS

Drive successful outcomes with an integrated team of finance, tax, technology and security specialists.



MAXIMIZE GROWTH

Achieve sustainable business growth and realize the anticipated value of transactions.



PROTECT SHAREHOLDER VALUE

Identify "deal breakers" and operational obstacles that can impact value and impede synergies.



POSITION FOR SUCCESS

From quality of earnings reports to understanding revenue recognition, we prepare you to communicate your position.



GAIN A STRATEGIC EDGE

The right strategy enables you to be proactive with possible acquisitions and divestiture opportunities.

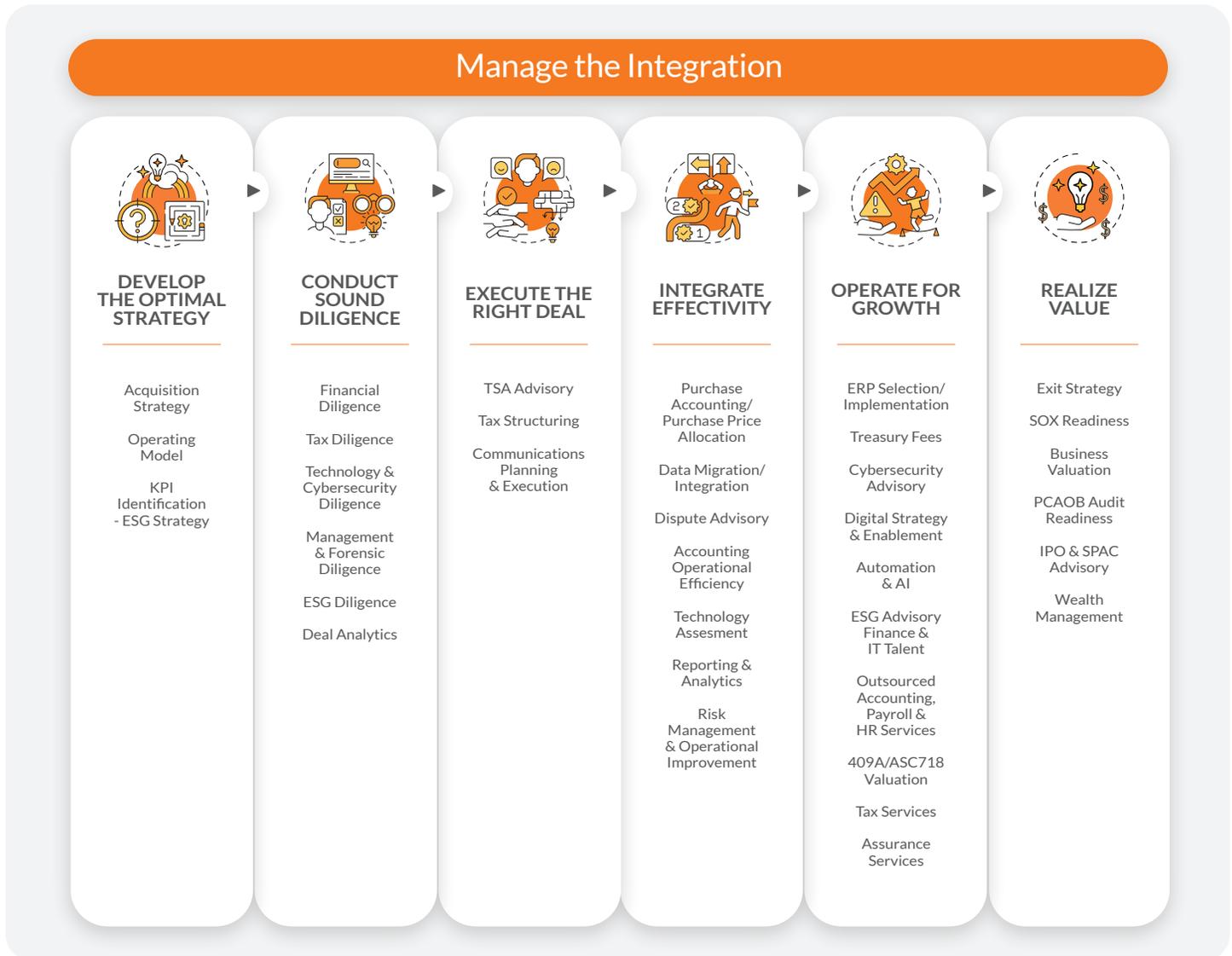


MITIGATE RISK

Mitigate, transfer and avoid data privacy, security and transactional risks.

Safeguard value and advance profitability across the transaction lifecycle

Financial Diligence, Tax Diligence, Tax Structuring, and IT due diligence are the foundational solutions Aprio has delivered to Private Equity clients over the years, but we can do more. Leverage the domestic and international knowledge of Aprio's professionals and our comprehensive service offerings to assess and optimize transaction value, mitigate risk and advance profitability for higher ROI across the investment lifecycle.



Aprio helped us every step of the way to the sale of our company to Cisco. Today, Aprio continues to provide sound business advice as we invest in other technology companies.

- Tom Noonan, Founder, Joulex

Access to knowledge = acceleration

Get rapid access to the knowledge you need to pivot through a comprehensive suite of advisory, tax, wealth management and assurance services to navigate uncertainty. Aprio's integrated teams share information and coordinate project dependencies and timelines to shorten response times and accelerate growth.

Transaction Advisory Services (M&A)

Help businesses pursuing M&A transactions and PE investment prepare for transactions through comprehensive financial diligence, IT diligence, tax diligence, and tax structuring services.

Assurance (Audit)

Drive strategic insights through financial and non-financial reporting for regulatory and contractual compliance, IT and vendor risk management, ESG initiatives and more. Aprio's remote audit services deliver the efficiency, accuracy and communication you need with less business disruption.

Tax Services

Maximize profitability and avoid fines through domestic and international tax structuring, planning and compliance, multi-jurisdiction sales and use tax optimization and compliance. Leverage all available tax credits and incentives such as R&D tax credits to increase cash flow.

Business Valuation

Gain a better understanding of achievement of synergies and cost realization for each investment. Aprio's business valuation practice provides a full comprehensive suite of financial reporting and tax centric valuations to help private equity firms lower regulatory risk by providing consistently performed valuations across your funds and at the portfolio company level.

Financial Consulting Services

Risk Management Advisory

Identify the right risks, personnel, processes and internal controls to achieve greater return on invested equity. Aprio's operational assessments and process improvement strategies help you control costs, manage risks and advance business performance.

Environmental, Social & Governance (ESG)

Today, companies and their investors must consider the social impact of their business operations to drive shareholder value, enhance brand, attract top talent and create competitive advantage. Aprio's ESG team helps you navigate every milestone on your sustainability journey.

Data & Insights

Save time, reduce expenses and make better use of your data to solve complex business problems. Aprio provides consulting services and solutions for organizations of all sizes that improve data quality and analytics capabilities by leveraging automation, artificial intelligence and machine learning.



Aprio by the numbers

100+

Transactions serviced annually



\$3B

in transactions serviced in 2021 alone



60+

Private equity firms partner with Aprio for advisory services

70%

of clients have performed multiple projects with Aprio since 2016



Digital Transformation

Accelerate synergies and value realization with technology enablement strategies that proactively advance the availability, integrity, privacy and security of your data. Aprio's Digital Transformation team helps clients create and deliver pre-transaction and post-acquisition technical strategies that advance digital capabilities to reduce costs, manage risks and increase agility.

Blockchain Consulting

Navigate domestic and international tokenization and crypto transaction challenges with Aprio's Blockchain Consulting group. Solutions for private equity investors and companies on the blockchain include corporate and individual tax returns, tax provision (ASC 740), financial statement audit and attest services for stable coin and Smart Contracts, as well as SOC, ISO 27002, HIPAA, HITRUST, GDPR and PCI-DSS compliance testing and reporting.

Treasury Optimization

Increase cash flow by realizing lower bank transaction and service fees, credit card merchant fees and foreign exchange fees. Through banking statement analysis and benchmarking, the Treasury Optimization Team helps clients improve cash flow through significant annual fee reductions. This is a unique service, not offered by other CPA firms.

Outsourced Cloud Accounting

Get transparency into small-to-mid-sized growth company performance and control costs. Collaborate with dedicated outsource accounting, finance, payroll and HR teams through custom, automated, cloud-based accounting systems that provide timely access to accurate up-to-date financials via easy-to-read dashboards. Save 25 percent to 50 percent versus the cost of hiring a full-time controller.

Private Client (Wealth Management)

Gain the confidence of knowing every aspect of your financial life has been aligned to help you achieve your goals. Aprio's high net-worth private equity investor and business owner clients enjoy a better and more convenient wealth management experience that coordinates financial, estate, tax and investment planning.

Industry Experience

Whether you are a strategic or financial market participant, having a partner that understands the financial, tax, operational and economic drivers that impact performance within your specific industry(s) is essential. Aprio has deep experience in the industry segments that drive today's global economy including:



Manufacturing & Distribution



Technology



Retail, Franchise and Hospitality



Dental



Professional Services



Healthcare



Real Estate and Construction

About Aprio

Since 1952, clients throughout the United States and across more than 50 countries have trusted Aprio for guidance on how to achieve what's next. As a top 50 business advisory and CPA firm, Aprio delivers advisory, assurance, tax, outsourcing and private client services to build value, drive growth, manage risk and protect wealth. With proven expertise and genuine care, Aprio serves individuals and businesses, from promising startups to market leaders alike.

Let's discuss your
"what's next"
and how Aprio
can advance your
business objectives
and accelerate
profitability:



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