

# IT Due Diligence Services

GAIN A GREATER UNDERSTANDING OF THE COST OF ACQUISITION TO MITIGATE RISK AND SUPPORT ROI

IT Due Diligence is not a one size fits all proposition. It must be driven by the business outcomes you are trying to achieve. Are you rolling up businesses to establish national operations or acquiring and modernizing independent portfolio companies? Regardless, effective IT due diligence can make the difference between building your business or purchasing pricy problems.

As one of the fastest growing business consulting and CPA firms in the nation, Aprio has the digital knowledge, data management and cybersecurity expertise to support businesses across the entire transaction lifecycle and beyond. Aprio can help you gain confidence in the IT investments that will be required to achieve your strategic objectives.



## Our ideal client is you

Small single transaction  
Strategic buyers

Multi-transaction strategic regional or corporate buyers

Private Equity firms and their portfolio companies

Proactive Sellers preparing for transactions

Buyers of large-scale technology solutions with 1,000-5,000 servers

## Four smart, scalable delivery options

Regardless of the scale of your ambition or business objectives, Aprio provides the guidance and flexibility to structure engagements to deliver insights that will provide the greatest value to the business. From technology assessment and risk identification to drive valuation and negotiations to effective transition planning and long-term digital strategy, Aprio can help you plot your course and navigate the journey.



### 1. Understand the Technology

Baseline assessment of the technology program's solutions, design, and workforce. Examples include data centers, servers, hardware, software, user, client computing, locations, networking, disaster recover, cloud services, complete security program, IoT, and vendors.



### 2. Define the Cybersecurity Risks

Understand if the organization has potential cybersecurity risks. Aprio will review the existing state of technology and processes designed to protect the organization's information technology assets and data.



### 3. Build Repeatable Transitions

Review transition plans the organization is currently executing. Define repeatable process for future M&A transactions that leverage reusable data collection and assessment processes to reduce time and cost for transactions.



### 4. Define the Digital Roadmap

Analyze the long-term digital strategy core technology service capabilities, develop technology blueprint for service delivery, create core operating models to support tech the portfolio, define vendor management program and create comprehensive cybersecurity protection program.

## Minimize the top 4 IT due diligence challenges

Moving beyond the common challenges that impede effective IT due diligence requires repeatable processes, technology, tools and experience. Aprio leverages 20+ years of IT due diligence expertise and proven methodologies to deliver actionable insights that drive value within the common constraints M&A transactions..

#### Hidden cost and risk:

Distributed purchasing over time and across personnel often hides both costs and risks like reoccurring licensing fees for mission critical SaaS applications billed to employee credit cards.

#### Confidentiality constrains:

It's often hard to get information from employees without breaching the confidentiality of the deal.

#### Tight timelines:

Reacting quickly to take advantage of market opportunities often "time box" due diligence activities, limiting the depth of engagements.

#### Opportunistic acquisitions strategies:

How a buyer's strategic vision will be realized can often be limited by the resources in place to define the end game. This is common in role up strategies

#### 20+ years TECHNOLOGY EXPERIENCE

We know what needs to happen when and what to look for.

#### EFFICIENT DISCOVERY

Proven methodology, templates and structures for data collection

#### LEVERAGE INDUSTRY SPENDING STANDARDS

compare target's cost models to identify deviations that could flag risk

#### DEEP CYBERSECURITY EXPERTISE

evaluate targets and their markets to assess the highest value security controls to the risk portfolio

Let's discuss how an Aprio's IT due diligence engagement can advance your transaction strategy. Schedule a complimentary consultation with:



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