

Helping technology companies prosper



Technology companies are built on ideas.

APRIO'S TECHNOLOGY GROUP WAS BUILT ON ONE IDEA - WE HELP TECHNOLOGY COMPANIES THRIVE.

In a marketplace where disruption is the goal, we help technology companies focus on consistent growth. Our technology group provides the services, advice and industry connections that technology business leaders need to drive growth at every stage of their business lifecycle. Our professionals specialize in working with technology companies and collaborate with clients to play an active role in their success.

We offer comprehensive services that include:

- Audit and regulatory compliance
- Domestic and international tax solutions
- Federal, state and local tax credits, including specialty R&D Tax Credits
- Financial benchmarking
- Information risk management
- Merger & acquisition and business valuation
- Tax provisions
- Wealth management, fiduciary services and retirement planning
- 401(k) plans

Since our founding in 1952, Aprio has developed a deep network of venture capital and private equity firms, investment bankers, law practices and alliance partners at home and abroad. We'll connect you with the resources you need to bring your game-changing ideas to fruition.

Let us help you focus on making the right strategic decisions to grow and thrive.

The benefits of working with us:



Save money

We annually save clients over \$20 million by obtaining tax credits.



Mitigate IT Risks

Mitigate, transfer and avoid data privacy, security and transactional risks.



Access capital

Connect with our deep network of venture capital and private equity firms.



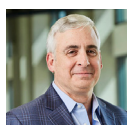
Expand globally

Leverage our international network and expertise to grow your business at home and abroad.



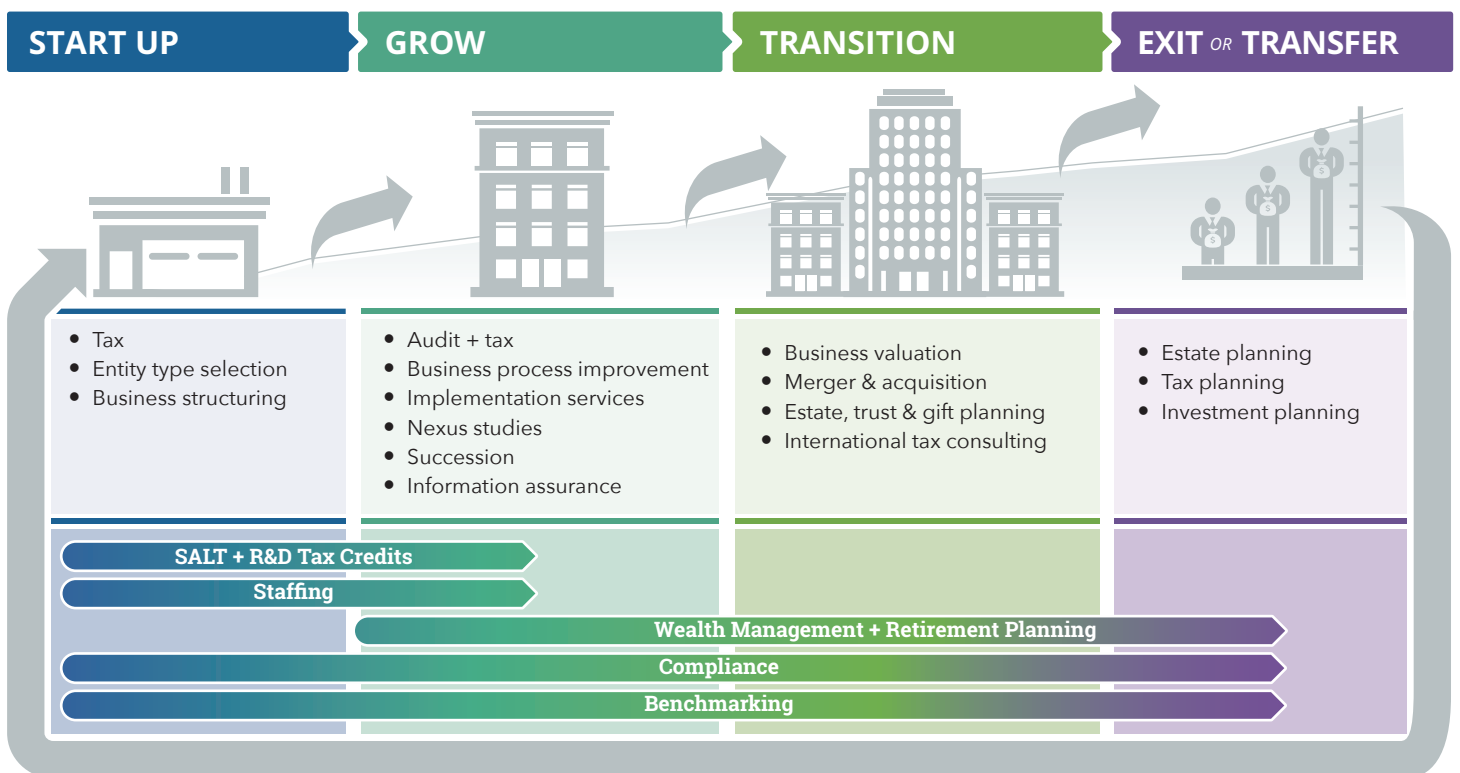
Maximize equity incentives

Structure the right equity incentives and communicate their value to employees.



Mitchell Kopelman
Partner-in-Charge,
Technology Group
& Tax Practice
[404.898.8231](tel:404.898.8231)

Comprehensive services and ideas that technology companies need to grow & prosper



WE SPECIALIZE IN THE FOLLOWING SECTORS:

CSP Cloud Service Providers	FinTech Financial Technology Payment Processing	Gaming Digital Entertainment & Video Gaming	HCIT Health Care Information Technology	MedTech Medical Device Technology	SaaS Software as a Service	Security Privacy Compliance & Risk Management	TSP Technology Service Providers
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"Aprio helped us every step of the way, from our beginnings as a small tech startup to the sale of our company to Cisco. Even today, Aprio continues to provide us with sound business advice as we invest in other technology companies."

-Tom Noonan, Founder, Joulex

Helping clients thrive at every stage of business

START UP

We understand the entrepreneurial spirit and the unique challenges early stage companies face. From entity selection and business structuring to tax planning and securing Research and Development Tax Credits, Aprio works closely with startups to create the right foundation for growth.

Developing financial controls for digital currency payment processing

BitPay is the world's leading bitcoin payment processor. Their payment gateway enables the fastest, most reliable bitcoin integration on the planet. As a new company in a game-changing industry, Aprio continues to work with BitPay, developing the appropriate financial controls and accounting methodology to allow BitPay to meet the challenges of an emerging marketplace.



GROW

Growth is exciting but it comes with its share of challenges. Aprio specializes in helping technology companies make the leap to mid-market status and beyond. Whether you are expanding internationally or experiencing rapid growth due to increasing customer demand, we can provide tax, audit and specialty consulting services to fuel your growth.

Creating the latest in critically acclaimed entertainment

As one of the largest video game studios in the Southeast, Hi-Rez Studios creates exceptional online interactive entertainment. Aprio helped Hi-Rez secure millions in federal and state R&D Tax Credits and prepare, sell and transfer their millions of Georgia film credits, providing Hi-Rez with capital to invest back into developing new, exciting games.



Kurt Huntzinger
Partner



Keith Greenwald
Partner-in-Charge
Private Client Services



TRANSITION

If you are considering taking your business public or if you are buying or selling a business, Aprio can help you make informed decisions that minimize risk and maximize transaction value. Our Financial Consulting group works closely with technology clients to prepare them for IPOs. Our business valuation team brings clarity to the assessment of contexts, partial interests and intangible assets that drive accurate valuation, and our comprehensive M&A services provide an independent perspective to identify "deal breakers" and opportunities to increase ROI.

Bringing background screening solutions to the world through an IPO

ClearStar's technology platform provides employers around the world with reliable decision-making information, enabling them to confidently welcome the right individuals to their team. When ClearStar decided to go public on the AIM, a sub-market of the London Stock Exchange, Aprio identified areas where ClearStar could enhance their financial reporting infrastructure and helped ClearStar meet their timeline for their initial public offering.

EXIT AND TRANSFER



It's time to pursue your next big idea. Whether you are planning for retirement or seeking to reinvest in a new venture (or both), Aprio can guide you through the exit and transfer process with confidence. From managing wealth through efficient estate, tax and investment planning strategies to providing the business connections to launch your next venture, we are committed to your continued prosperity.

Collaborating to connect oncology teams around the world.

Velocity Medical's imaging analytics platform enables more efficient collaboration between oncology care teams to improve cancer diagnosis and treatment. Aprio helped Velocity secure \$500k in R&D Tax Credits, comply with HIPAA regulations and navigate a sale that has allowed them to continue their mission to advance cancer diagnosis and treatment.



Cardell McKinstry
Partner,
Transaction Advisory
Services

Specialty services that drive growth

R&D TAX CREDITS

Did you know that expenditures directly related to the development or improvement of a product can qualify for a dollar-for-dollar reduction of federal income taxes owed or previously paid? Federal Research and Development (R&D) Tax Credits can help technology companies “find” and save money that can be reinvested in innovation. Over 70 percent of the states in the nation also offer R&D Tax Credits. Our expert R&D team will work with you to ensure that your business takes full advantage of these opportunities. We save our clients over \$30 million annually.



Carli McDonald
Partner-in Charge,
R&D Tax Credit Services

INTERNATIONAL TAX SOLUTIONS

Global companies face a host of issues including intellectual property, cross border transactions and transfer pricing. Aprio is an industry leader in enabling domestic companies to expand abroad and foreign-owned companies to establish operations in the states. Our Technology group works with over 400 clients a day, and 80 percent of those clients are international businesses. Aprio advises companies operating in over 40 countries, and our professionals speak over 25 different languages.



Yelena Epova, CPA
Partner-in-Charge,
International Services

INFORMATION ASSURANCE AND RISK MANAGEMENT

Stay ahead of today's ever-changing threat environment and give your company a competitive edge by taking a proactive approach to IT risk management. If you are a technology or cloud service provider, you must provide IT assurance to your clients. Certifications and compliance can waste resources and create a false sense of security. Aprio Information Assurance Services enable you to avoid, transfer or mitigate risks by delivering the risk assessment, controls and reporting your business needs to maximize data security, privacy, availability and processing integrity.



Dan Schroeder
Partner-in-Charge,
Information
Assurance Services



Jeff Glickman
Partner-in-Charge,
State & Local Tax

STATE & LOCAL TAX

Aprio's State & Local Tax (SALT) practice advises clients on the state and local tax implications of their business operations, allowing clients to strategically minimize their liabilities and risks. Our team has over 50 years of combined SALT experience in industry, state government, public accounting and private law practice. We specialize in all areas of SALT, including matters related to corporate and personal income taxes, sales/use tax, nexus, franchise/net worth taxes, credits and incentives, and mergers & acquisitions. In addition, we represent clients in administrative matters before state revenue departments around the country, including audit defense and settlement negotiations, pursuing voluntary disclosure agreements and obtaining letter rulings.

About Aprio

Since 1952, clients throughout the U.S. and across more than 40 countries have trusted Aprio for guidance on how to achieve what's next. As a premier, CPA-led professional services firm, Aprio delivers advisory, assurance, tax and private client services to build value, drive growth, manage risk and protect wealth. With proven expertise and genuine care, Aprio serves individuals and businesses, from promising startups to market leaders alike.

Aprio.com

Aprio at a glance



400
Professionals



45
Partners



6 Industry
Specialties



Clients in
40+
Countries



25+
Languages
Spoken



Clients in
49 of
the
50 States

For more information about
Aprio's Technology Group,
contact:



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Aprio is an integral part of the technology community. We support and participate in the following technology organizations:

- Advanced Technology Development Center (ATDC)
- Atlanta Tech Village
- Four Athens
- Georgia Bio
- Georgia Game Developers Association
- Greater Alpharetta Technology Network
- Healthcare Information and Management Systems Society
- High Tech Ministries
- Information Systems Audit and Control Association
- Information Systems Security Association
- International Association of Privacy Professionals
- Metro Atlanta Chamber of Commerce
- Money 20/20
- NeuroLaunch
- Southeast Venture Conference
- Southeastern Medical Device Association
- Southern Capital Forum
- Technology Association of Georgia
- The Indus Entrepreneurs
- Venture Atlanta
- Wireless Technology Forum